

Welcome!

We're pleased to present our 2022 Foundation for Free Enterprise Education Impact Report. A most exceptional year of learning will unfold in the photos, statistics, quotes, lists and stories contained herein. It will tell a compelling tale of support, mission, commitment, discovery, knowledge, and above all, impact. And you will see firsthand why this education has never been more important at this critical time for our state and nation.

To our board, donors, partners, schools, volunteers, and most of all, the students we had the great privilege to serve this year, Thank you. Your boundless energy and hope for the future inspires us to be better each and every day. Again, Thank you.

MISSION

To heighten the awareness of Pennsylvania's youth about their future role in the American free enterprise system by delivering high-quality and practical hands-on learning experiences.

VISION:

To be the recognized leader in providing quality learning opportunities that promote the understanding of the link between personal freedom and economic opportunity.

President's Message

Change. The dictionary tells you that change is to make someone or something different; to alter or modify. After the past two years, we all know plenty about change. Sure, there were changes this year, but the outcomes, at least outwardly, felt the same, almost like a "normal" year. We successfully educated over 8,000 students with The Stock Market Game, we continued to add content to the Speaker Series career exploration program, and we just completed five wildly successful sessions of Pennsylvania Free Enterprise Week. We left a better, more educated population of young people much more prepared to take on life. After 43 years, you'd think change would come naturally to us. But this year, the change was different, like something we've never seen before.

We saw it while visiting schools and talking with the teachers. We heard it from parents who contacted us for information. But we weren't quite prepared for what happened when the students arrived this summer.

It's no secret that young people were impacted the most by the changes we all faced the past few years. Through no fault of their own, they were forced to adapt to a new way of learning and living, a strange new life of remote learning, disruption, and for some, isolation. Some adapted to these changes easily. But for most, it was not easy. During their most formative learning years, our young people were asked to learn differently and socialize less. The real and powerful impact of these changes became startlingly evident to us this summer.

At no time in our history have we ever seen young people so filled with anxiety, doubt, uncertainty, and fear. Not just about whether their stocks would perform well in SMG, or what lay ahead of them at PFEW, but about heavier things, like the path their lives would take. Change has forced them to interact differently, not only with their schools and

teachers, but also with each other. Learning has become the easy part. Being in large groups of people and meeting new friends strangely has become the hardest part of their lives when it used to be the easiest.

So we had to change too. We found ourselves getting back to the basics - listening, helping them to break down barriers and interact with others again. Honestly, it caught me a bit off guard. But immediately it became apparent to me that what they needed was exactly what we could provide. A place to be a kid alongside other kids who all went through some very tough years. A place to find their true selves. A place to just breathe and get back on track. Often our summer PFEW program is referred to as a business camp. But once someone experiences it, they realize that it's so much more than a business camp. It's really a life camp. I have never been prouder to do this important work, to be a positive change in this world of uncertainty.

Every time I meet someone and they learn of our Foundation's work, I find myself explaining not only what we do, but why we do it. For me, the "why" is the obvious and easy part. We do it because we want to make a difference. We do it because we care. We do it because our young people are the future of our state and they need to be informed. We do it because we want to change lives for the better. But sometimes the "why" of changing lives is not so obvious. Change is not always about altering or modifying. Sometimes you just need to listen, and the change

Thank you for allowing us to be there for the students of Pennsylvania. Let's do it all again next year!

Karen M. Musanto

FOUNDATION FOR FREE ENTERPRISE EDUCATION

excellence in learning

proud presenter of





takes care of itself.



Pictured here are the **FULL TIME STAFF** of the Foundation for Free Enterprise Education.

Front row (I to r):
VP of Educational
Relations, Michelle Warofka;
President & CEO, Karen
Musante; Office Manager,
Liz Rosales

Back row (I to r):

Technology and Project Manager, Jeremy Kropf; Finance Manager, Leslie Williams; Schools Manager, Amber Goss; VP of Marketing & Development, Scott Lee



Our dedicated **PFEW INTERNS** toil behind the scenes preparing all our program venues and activities for the students to enjoy. They are,

Front row (I to r): Kami Alfieri, Matt Cordell, Sam Brinton

Back row (I to r):

Gavin Louch, Kelsey Geary, Jake Konopski, Yajat Gupta



Our eight FULL TIME
PFEW RESIDENCE HALL
ADVISORS (RAs) ensure
our students' safety, provide
recreational activities and
enhance our students'
campus experience. Our
2022 full time RAs are.

Front row (I to r):

Alex Lalley, Sam Cash, Kyrsten Noftz, Noah Harrison

Back row (I to r):

Alexis Boyle, William Willoretta, Julia Cerrato, Ian Bond



Our **PART TIME RAs** are on staff during Week 4 when we run PFEW sessions on two separate campuses. They have the same responsibilities as our full time crew, and they are: Josephine Buehler, Kennedy Dorman, Molly Jenkins, Daniel Pimley, Peter Reinheimer, Justin Rhein, and Kimberly Speece.

Our 2021-2022 Board of Directors

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OUR 2022 HONOR ROLL

We are pleased to present our 2022 PFEW High School Honor Roll representing every school across PA who sent students to this year's program. We're proud to have served students from 58 of PA's 67 counties. We humbly thank the administrators, counselors, educators, and all who promoted and recommended PFEW to their students. Their dedication to providing unique out-of-school educational opportunities that help students discover business, celebrate the American free enterprise system, and develop career and life skills is both inspiring and so very much appreciated.

ADAMS

Delone Catholic HS

ALLEGHENY

Aguinas Academy Avonworth HS Bethel Park SHS Central Catholic HS North Allegheny IHS North Alleghenv SHS Oakland Catholic HS Our Lady Sacred Heart HS Pine-Richland HS Pittsburgh CAPA HS Serra Catholic HS Seton-La Salle HS South Fayette Twp HS The Neighborhood Academy Thomas Jefferson HS Upper Saint Clair HS

ARMSTRONG

Apollo-Ridge HS Armstrong JSHS

BEAVER

Beaver Area SHS Central Valley HS Lincoln Park Performing Arts Charter Riverside HS

BEDFORD

Bedford Co. Technical Center Bedford SHS

BERKS

Exeter Twp SHS Fleetwood SHS Governor Mifflin SHS Hamburg Area HS Muhlenberg HS

Berks continued

Reading SHS Schuylkill Valley HS Tulpehocken JSHS

BI AIR

Altoona Area HS Bishop Guilfoyle HS Greater Altoona CTC Hollidaysburg Area SHS Tyrone Area HS Williamsburg HS

BRADFORD

Athens Area HS Canton JSHS Savre Area HS

BUCKS

Archbishop Wood Catholic HS Bensalem Twp HS Bristol JSHS Bucks Co Technical High School

Bucks continued

Central Bucks HS-Fast

Central Bucks HS-South
Central Bucks HS-South
Central Bucks HS-West
Council Rock - North SHS
Council Rock - South SHS
Holy Ghost Prep
Neshaminy HS
Pennsbury HS
Quakertown Community SHS
School Lane Charter School
Villa Joseph Marie HS

BUTI FR

Butler Area SHS Knoch HS Mars Area SHS

CAMBRIA

Greater Johnstown CTC Greater Johnstown SHS

CAMERON

Cameron County JSHS

CENTRE

Bald Eagle Area JSHS State College Area HS

CHESTER

21st Century Cyber School Avon Grove HS Bayard Rustin H.S. Conestoga HS Downingtown SHS - East Downingtown SHS - West Downingtown STEM Academy

Chester continued

Henderson SHS
Insight PA Cyber CS
Kennett HS
Owen J Roberts HS
PA Leadership Charter School
Phoenixville Area HS
Renaissance Academy
Charter School
Technical College HS Brandywine
West Chester Fast SHS

CLARION

Clarion Area JSHS

CLEARFIELD

Clearfield Area HS Dubois Area SHS DuBois Central Catholic HS

CLINTON

Central Mountain HS

COLUMBIA

Central Columbia SHS

CRAWFORD

Meadville Area SHS Titusville SHS

CUMBERLAND

Big Spring HS
Camp Hill SHS
Carlisle HS
Cedar Cliff HS
Cumberland Valley HS

A MORE "NORMAL" YEAR...

Thankfully, schools reopened this year and VP of Educational Relations Michelle Warofka and Schools Manager Amber Goss once again scheduled and conducted live PFEW recruiting visits. Live presentations are by far the most effective way to share the PFEW opportunity, and the numbers proved it out.

You may remember that all of last year's presentations were virtual, yielding 920 applications. This year, we were able to physically visit over 100 schools and conduct 495 presentations and nine events that yielded an amazing 2,263 applications. It really is a testament to the power of personal contact and interaction. While Michelle covered most of the western two thirds of the state, we enlisted the help of some fabulous folks passionate about PFEW to help us recruit this year. They are: Nate Cooper, Mike Gecht, Ken Snyder, and Dave Sawtelle. Thank you, gentlemen!

One good thing to emerge from the mess of the past two years is that we are now able to conduct virtual presentations in schools we are unable to visit, thus expanding our reach while reducing travel expenses. We will continue these virtual visits in the coming years and keep them as an important part of our PFEW student recruiting mix.

Cumberland continued

Mechanicsburg Area HS Shippensburg Area SHS Trinity High School

DAUPHIN

Commonwealth
Charter Academy
Halifax Area HS
Milton Hershey School
Reach Cyber CS
SciTech High
Upper Dauphin Area HS

DELAWARE

Bonner Prendergast Catholic HS Haverford SHS Strath Haven HS Upper Darby SHS

ELK

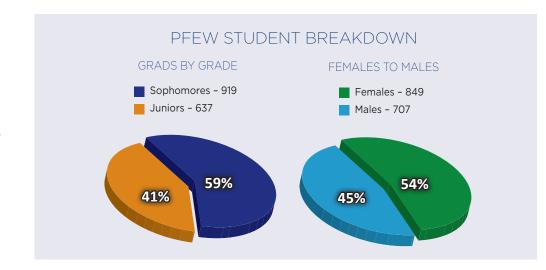
Ridgway Area HS St Marys Area SHS

FRIF

Cathedral Preparatory HS
Corry Area MS/HS
Erie County Technical HS
Fairview HS
Girard HS
Harbor Creek JSHS
McDowell IHS
McDowell SHS
Union City HS
Villa Maria Academy

FAYFTTF

Albert Gallatin Area SHS Brownsville Area HS Connellsville Area SHS Fayette Co. AVTS Frazier HS Geibel Catholic HS Laurel Highlands SHS Uniontown Area SHS



FOREST

West Forest JSHS

FRANKLIN

Chambersburg Area SHS

FULTON

McConnellsburg HS

GREENE

Jefferson-Morgan JSHS West Greene HS

HUNTINGDON

Juniata Valley JSHS

INDIANA

Purchase Line JSHS

JEFFERSON

Brookville JSHS

LACKAWANNA

Old Forge JSHS

LANCASTER

Conestoga Valley SHS Elizabethtown Area SHS Ephrata SHS Lancaster Catholic HS Lancaster Mennonite HS Manheim Central SHS Manheim Two HS

LAWRENCE

Neshannock JSHS

2022 PLATINUM CLUB

(20+ PFEW GRADUATES)

We are thrilled that our 2022 Platinum Club more than doubled from last year. That's the power of in-person presentations. The Platinum Club is our highest honor, and it recognizes schools that have more than 20 PFEW graduates in a program year. We're proud to feature the following 19 schools who made the 2022 Platinum Club. Congratulations and Thank You to all!

McDowell IHS, Erie County	49
Central Catholic HS, Allegheny County	42
Downingtown SHS - East, Chester County	39
Central Columbia SHS, Columbia County	38
Butler Area SHS, Butler County	37
State College Area HS, Centre County	37
North Allegheny IHS, Allegheny County	30
Titusville SHS, Crawford County	28
Armstrong JSHS, Armstrong County	26
Henderson SHS, Chester County	24
St. Marys Area SHS, Elk County	23
Harbor Creek JSHS, Erie County	23
Connellsville Area SHS, Fayette County	23
Muncy JSHS, Lycoming County	23
Perkiomen Valley HS, Montgomery County	23
Beaver Area SHS, Beaver County	21
Bayard Rustin H.S, Chester County	21
Loyalsock Twp SHS, Lycoming County	
Greensburg Central Catholic, Westmoreland County	21

LEBANON

Annville Cleona JSHS

LEHIGH

Northwestern Lehigh HS

LUZERNE

Crestwood HS Greater Nanticoke Area SHS Hazleton Academy of Sciences Hazleton Area Career Center MMI Prep School Wyoming Seminary

LYCOMING

Hughesville JSHS Jersey Shore Area SHS Loyalsock Twp SHS Montgomery SHS Montoursville Area SHS Muncy JSHS South Williamsport Area JSHS Williamsport Area SHS

MCKEAN

Port Allegany JSHS Seneca Highlands AVTS Smethport Area JSHS

MERCER

Grove City Area HS Revnolds JSHS

MONTGOMERY

Germantown Academy Harriton SHS Hatboro-Horsham SHS Jenkintown HS LaSalle College HS Lower Merion HS North Penn SHS Perkiomen Valley HS Pope John Paul II HS Pottsgrove SHS Souderton Area SHS Spring-Ford SHS Upper Dublin HS **Upper Merion HS** Upper Perkiomen HS Wissahickon SHS

NORTHAMPTON

Bangor Area HS Pen Argyl Area HS Saucon Valley SHS



Pictured here with some of her students during Week 1 of PFEW is Lori Guandolo, Business Teacher from Beaver Area Senior High School. Lori is a passionate supporter of PFEW and this was her first trip to the program to see some of her students in action!

OUT OF STATE

Hickory Ridge HS - NC Monroe Township HS - NJ Westview HS - CA

PHILADELPHIA

Academy at Palumbo
Central SHS
Cristo Rey Philadelphia HS
Father Judge HS
Mastery Charter School - Lenfest
Philadelphia Performing Arts:
a String Theory CS
Roman Catholic High School

POTTER

Coudersport Area JSHS

SCHUYLKILL

Blue Mountain HS Marian Catholic HS Pottsville Area HS

SNYDER

Midd-West HS Selinsgrove Area HS

SOMERSET

Shade JSHS Shanksville-Stonycreek HS Somerset Area SHS Windber Area HS

SULLIVAN

Sullivan Co. JSHS

TIOGA

Cowanesque Valley JSHS North Penn-Liberty HS North Penn-Mansfield HS Wellsboro Area HS

UNION

Lewisburg HS

VENANGO

Cranberry Area JSHS Franklin Area HS Oil City SHS Rocky Grove JSHS Venango Technology Center

WARREN

Warren Area HS

WASHINGTON

Burgettstown JSHS Canon-McMillan HS Peters Township HS

WAYNE

Wallenpaupack HS

WESTMORELAND

Belle Vernon HS
Derry Area SHS
Franklin Regional HS
Greater Latrobe SHS
Greensburg Central Catholic
Hempfield Area SHS
Ligonier Valley SHS
Mon Valley CTC
Monessen SHS
Mt. Pleasant Area JSHS
Southmoreland HS
The Kiski School
Yough SHS

WYOMING

Lackawanna Trail JSHS Tunkhannock HS

YORK

South Western HS York Catholic

OUR 2022 SPONSORS

Our donors are the true heroes of the Foundation for Free Enterprise Education. Their passion for educating our youth is unparalleled. Without them, Pennsylvania Free Enterprise Week, The Stock Market Game and the Speaker Series would not be possible. Without them, we could not educate over 12,000 students annually. Without them, our young people would not come to understand business, free market economics, financial literacy, or careers. Without them, students would not develop the skills today's employers seek. And without them, we simply would not exist.

In the following pages, you will see the many companies, foundations, chamber and civic organizations and individuals who provide the support to carry out our vital mission to create our next generation of business and community leaders. Please join us in recognizing and thanking these extraordinary people for their consummate generosity and dedication to the youth of Pennsylvania.



Pictured here (second from left) is perennial Company Advisor Joe Rogers with the three students sponsored by the Joseph J. Rogers Memorial Scholarship Fund. Joe established this fund last year in memory of his father. What a wonderful way to carry on your father's legacy, Joe!

FOUNDER'S CLUB

Members of the Founder's Club hold the highest honor by having made an extraordinary contribution of \$25,000 or more to this year's programming.





Robert E. Lamb Foundation Inc.







Allegheny Foundation

High Industries Inc.

Highmark Blue Cross Blue Shield

John M. Jensen Memorial Fund

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InvictusHP Consulting

Mr. & Mrs. Alfred E. Kraft

Lang Family Foundation

Mill Spring Foundation

PPL Electric Utilities





PRESIDENT'S CLUB (Gifts of \$15,000 - \$24,999)

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The Erie Community Foundation Mr. & Mrs. Donald E. Failor First Quality Enterprises, Inc. Glenn O. Hawbaker, Inc. Lincoln Learning Solutions, Inc. Waste Management

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Penelec, a FirstEnergy Company Pennsylvania Institute of CPAs (PICPA) Peoples Security Bank & Trust Company Ptak Family Fund of the Community Foundation of Fayette County Range Resources Reliance Bank Remmey - The Pallet Company Roechling Medical Lancaster Sandmever Steel Company Foundation Scottdale Bank & Trust, A Division of Mid Penn Bank The Donald B. and Dorothy L. Stabler Foundation James M. & Margaret V. Stine

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Greater DuBois Chamber of Commerce

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Hovis Summer Camp Scholarship

Community Foundation

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Henry J. Thomas Memorial VFW Post 845

Fund of The Erie

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Steve and Kelly Kreider Family Charitable Fund In Memory of Eldon Kropf

Mr. Scott T. Lee LeRoux School of Dance, LLC MacDonald Illig Jones & Britton LLP McFeely-Rogers Foundation Mr. & Mrs. William P. McMonagle Glen and Diane Meakem Family Fund Mercer County State Bank

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In Memory of Henry G. Michel

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PFEW is truly a passion for Waste Management. They've sponsored 637 students over the past 26 years, an incredible legacy of economic education and impact. Here are some of the many students they sponsored this year.

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PECO, an Exelon Company
PPL Foundation
Pennsylvania Chamber of
Business and Industry
Penske Truck Leasing
Reclamere, Inc.
Rick Weaver Buick GMC
Joseph J. Rogers Memorial Scholarship
Roselon Industries, Inc.
Michael B. Rukin

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Schuylkill Chamber Foundation, Inc.
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Mr. & Mrs. Stephen G. Sheetz

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Mr. Kenneth W. Snyder, Jr.
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Chamber of Commerce
Sweet Street Desserts, Inc.
TE Connectivity
The Betts Foundation
The Foundation of the Columbia
Montour Chamber of Commerce
The Hershey Company
The Main Line Chamber of Commerce
The Northumberland National Bank
The Pittsburgh Foundation

The Northumberland National Bank
The Pittsburgh Foundation
Tippins Foundation
Tompkins Community Bank
Transit Systems, Inc.
UGI Utilities, Inc.
Upper Bucks Chamber of Commerce



The generous team at the First Community Foundation Partnership in Williamsport have sponsored PFEW students for many years. Here are five they sponsored during PFEW 2022!

Vizo Financial Corporate Credit Union WSFS Bank Waldron Memorial Fund at the First

Community Foundation
Partnership of Pennsylvania
Webco Industries, Inc.

Mr. & Mrs. Kyle P. Wherrity
Williamsport-Lycoming

Chamber of Commerce
Mr. & Mrs. Ralph E. Wolstenholme

SPONSORSHIP CONTRIBUTORS (Gifts of \$625 - \$1,499)

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Mr. & Mrs. John Camilleri Cardinal Systems, Inc. Casey L. Patrick Memorial Scholarship Central Electric Cooperative, Inc. Central Pennsylvania

Community Foundation Central Property Appraisal, Inc. Chad Amond Honorary Scholarship Mr. Todd Cohen, CSP Colony Packaging and Machine

Mary T. and Richard J. Connor Memorial PFEW Scholarship Cornerstone Advisors Asset

Community Lenders CDC

Management, LLC Crayola, Inc. Custom Engineering Company

D. E. Errick, Inc.
David and Debbie Sawtelle -

In Memory of John Jensen Mr. Kevin W. Davis

DeFrees Family Memorial Fund Derr Flooring Company DFT, Inc.

Die-Tech, Inc. Mr. Dennis E. Doll DRH Pilot Services, LLC

Earth Conservancy Edward Diamond Insurance

Agency, LLC
Edwin L. Heim Company
Mr. & Mrs. Daniel Eichelberger
Electralloy/G.O. Carlson, Inc.
Electri-Cord Manufacturing Co.
Elizabethtown College
Emporium Rotary Club

66 I learned more this week about business than I have in any classes or programs through school. Between the business simulation and the speakers, I



am coming out of this week more educated, inspired and a with whole new outlook on life. 29

Samantha Cornell Butler Area SHS, Butler County

Endless Mountain Enterprises, LLC Exton Region Chamber of Commerce Mr. William B. Fairley Finish Thompson, Inc. First Citizens Community Bank First Federal Savings & Loan Association of Greene County

Association of Greene County First Heritage Federal Credit Union Flagship Investment Group Mr. & Mrs. Douglas Fleming Flyway Excavating, Inc. Fraternal Order of Eagles Aerie #1801 Frederick W. Anton III Memorial Fund Fryburg Sportsman's Club Fulton County Chamber of Commerce and Tourism Mr. & Mrs. Robert A. Garrett Mr. & Mrs. Michael Gecht Ms. Ann M. Giacobbi Gilbert's Risk Solutions Gillespie Electric. Inc.

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A COMMITMENT LIKE NO OTHER...

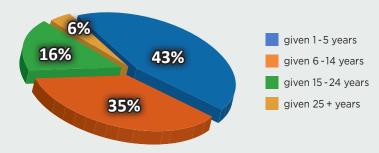
We've always known we have the most loyal and committed donors on the planet, but even we were amazed at the statistics this year. It is a story worth telling.

Nationally, 2020 saw a huge jump in philanthropic giving due to the pandemic. Numbers of donors and total giving increased significantly. The trend slowed a bit in 2021, and in the first quarter of 2022, total number of donors decreased 5.6% and donor retention rates decreased by 6.2%.* Overall donor retention rates in 2021 hovered around 40-45% nationally. Not so with us, and here is our remarkable story.

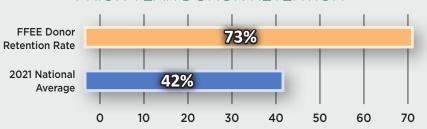
In 2022, our total donor base increased by 7% and our donor retention rate exceeded 73%. It is simply unheard of. It is rare, exceptional, and the very definition of belief and commitment. We are so very grateful to our many treasured donors who choose to make a difference in young lives, who embrace the values of business and the American free enterprise system, who champion freedom, liberty, and the pursuit of excellence, who want to leave our young people better prepared for success in career and life. This is commitment. This is belief. This is heroic. For these extraordinary people and organizations, we are beyond grateful -- we are humbled.

*Source - the Fundraising Effectiveness Project 2022 report conducted by the Association of Fundraising Professionals Foundation for Philanthropy

GIVING HISTORY/DONOR LOYALTY



PRIOR YEAR DONOR RETENTION



continued from the previous page

Glatfelter Insurance Group Global Advanced Metals Greater Reading Chamber Alliance Grimm Construction, Inc. Grove City College Ms. Peggy A. Grove Mr. & Mrs. Kevin Haigh Hanes Frie. Inc. Harley-Davidson Motor Company Harleysville Bank Mr. & Mrs. Douglas M. Harris Mr. Thomas C. Hermanowski Herr Foods, Inc. Mr. & Mrs. R. Lee Hite Hofmann Family Foundation Hudock Capital Group, LLC. Hutchinson, Gillahan & Freeh, PC Dr. Angelo & Mrs. Matilda Illuzzi Improved Dwellings for Altoona, Inc. Innovative Sintered Metals, Inc. International Waxes Ms. Taura Ivanko J & A Tool Company, Inc. Mr. Justin C. Jacobs James M. Golding Memorial Fund JAWCo Fire, Inc. Jefferson Memorial Funeral Home, Inc. Jersey Shore State Bank Joan Crane PFEW Memorial Scholarship

K & B Summers, Inc. K. J. Door Services, Inc. Keystone Forging Company Kibow Biotech, Inc. Mr. James Kilgallon Kingsbury, Inc. Kiwanis Club of Uniontown Lt. Col. William J. Koehle Kreitz Corporation Lancaster Chamber Lanco Federal Credit Union Landy & Rossettie, PLLC Larson Karle Architects, P.C. Larson Texts, Inc. Laurel Highlands Insurance Group, LLC Lehigh Cement Company Lewis W. Hull Memorial Fund Louis P. Musante Memorial Fund Mr. & Mrs. James A. MacKenzie Mansfield VFW Post 6757 Marlin Miller, Jr. Family Foundation Matthews Motor Company McGill, Power, Bell & Associates, LLP McKnight Steel & Tube Company Meadville Overhead Door Co., LLC Mercer County Community FCU Mercer VFW Post 6345 Merck Cherokee Miller Fabrication Solutions Miller Fabrication Solutions -Homer City Mr. Wei Mo Mr. Stanley F. Moat

MSPI Enterprises -DBA: Bear Paw Hand Cleaner Muffler Shop Plus, Inc. Mr. Venkata Muppidi Murphy and D'Avino Endowment Fund Ms. Janet Musante National Fuel Gas Company Newtown Business Association North American Hoganas, Inc. Northeast Pennsylvania Manufacturers & Employers Association Northwest Charitable Foundation, Inc. Ms. Deborah Noves Oceana Health, LLC. Orbit Software, Inc. Owlett & Lewis, P.C. Patriotic Order Sons of America Penn Valley Gas Penn-Northwest Development Corporation Pennsylvania Association of Chamber Professionals Scholarship Fund Pennsylvania College of Technology Pennwood Ophthalmic Associates, PC

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Phillips Mushroom Farms

Pine Test Equipment, Inc.

Pine Electronics, Inc.

PMF Industries, Inc.

SAP America, Inc. Schaedler Yesco Distribution Schlosser Steel, Inc. Mr & Mrs Dennis R Schlosser Schorle Secure LLC Mr. & Mrs. William R. Schutt Scott Enterprises Scranton Area Community Foundation Sealstrip Corporation Mr. & Mrs. John P. Sensenig Service Electric Cablevision Shelburne Charitable Foundation Ms. McKenna Shirey Singer Real Estate Solar Innovations, Inc. Somerset Area Jaycees Soroptimist International of Fayette County Sprowls Insurance Group Standard Steel, LLC Structural Fiberglass, Inc. Mr. & Mrs. Stephen F. Tambolas Terry D. Cieri Memorial Fund The Frederick Group, LLC The Fredericks Company The Landon-Norton Family Foundation The M&T Charitable Foundation The Manitowoc Company Foundation The Murus Company The Tri-M Group, LLC The York Water Company Tilden & Associates Mr. & Mrs. John G. Tripolitis Mr. John J. Trombetta United Electric Cooperative, Inc. United Integrity Group, Inc. Universal Development University Park Plaza Corporation UPMC Central PA **UPMC** Northwest UPMC Wellsboro VFW Bruce Shorts Post 5958 W.D. Wright Contracting, Inc. Ms. Sarah Wagaman Walmart - Volunteerism Always Pays (VAP) Ms. Michelle Warofka Washington County Chamber of Commerce Washington County Tourism Promotion Agency Wayne Township

Printing Concepts, Inc. Procter & Gamble, Mehoopany Quakertown Rotary Club Foundation Ram Forest Products, Inc. Raymond G. Weber Memorial Fund Mr. Frederick P. Remelius Rohrer's Incorporated Ron Jones Hardwood Sales, Inc. Rosewein Realty, Inc. Rotary Club of DuBois Royal Green Reading Corporation Sandmeyer Steel Company Foundation-Matching Funds The Markosky Engineering Group, Inc.

PPG - TESLIN® Substrate Products



Huntington Bank has sponsored more than 540 students over the past 20 years! These energetic and smiling students are just a few of the many they sponsored this year.

Derry Township

Week 2 Advisors Memorial Fund Ms. Bernadette Weismuller Mr. & Mrs. Tim G. Whitten Wienken Wealth Management Mr. Charles L. Witmer Yuengling Brewery

SPONSORSHIP POOL (Gifts up to \$624)

Accountabilities, Inc. Aero Energy Mr. & Mrs. Jon P. Agnew Ajax-CECO-Erie Press Mr. Richard L. Allen Mr. & Mrs. Dan Allison Mr. Jerome Alrutz American College Admissions Consultants Americo Federal Credit Union Mr. Charles Anderton Applied Environmental Management, Inc. B. Craig Tierney Memorial Fund Mr. Chuck Baker, CSCP, CLTD Ms. Helen Bamberga Ms. Harriet Beckman Ms. Heidi L. Beezub Bellefonte Family Dentistry Bellefonte Moose Lodge 206 Mr. Anthony Bennett Blackout Burger Bar, LLC Blue Dog Printing and Design Ms. Amv Bond Mr. Thomas S. Born Bradley & Bradley Associates, Inc. Mr. Forest Brandon, III Ms. Melanie Brav Mr. & Mrs. Ryan Brosius Buck's Pizza of Dubois, LLC Bull's Eye Security, Inc. Ms. Jennifer Callery Card Heating & Air Conditioning Mr. Cody Chan Mr. Keith J. Charles Mr. Reo T. Cheshire Choice Careers LLC Citizens Savings Bank Ms. Joann Cortese Mr. & Mrs. Alex Cox Mr. & Mrs. John Cross

Mr. & Mrs. Daniel Dewey

Detroit Switch, Inc. Diamond Wire Spring Company Mr. Robert H. Diefenbacher Ms. Dominique DiGirolamo Mr. & Mrs. Christopher Dion Mr. & Mrs. Douglas Dodson Ms. AnnMarie Dolceamore DuBois Area Javcees Mr. Robert Durkin Mr. Daniel Dzombak

Mr. & Mrs. Robert Elchynski Esbenshade's Greenhouses, Inc. Falvello Law Firm PC Mr. Michael Filipski First Heritage Federal Credit Union - Mansfield Mr. & Mrs. Rudy Frank Mr Daniel Fritz Future Leaders and Entrepreneurs Exchange (FLEX) Gallagher Tire, Inc. Ms. Debora Gehron Ms. Mara Gentilotti Ms. Nancy Gleyze Gold Mountain Enterprises, Inc. Mr. Stephen J. Gold & Ms. Yan G. Ni Mr. & Mrs. Gary M. Goss Mr. & Mrs. Brian Gottlieb Mr. Yajat Gupta Greater Pottstown SHRM Greater Wyoming Valley Chamber of Commerce Mr. Sam Greninger Mr. & Mrs. Steven Griffith Ms. Rita Halverson Mr. & Mrs. Garv Harkins Ms. Phyllis Harmon Harvey and Winifred Bradley **Endowment Fund** Henry & Elizabeth Glendinning Memorial Fund Henry Molded Products, Inc. Mr. Lowman S. Henry Mr. Bernard J. Hessley Mr. David Hinz Ms. Nancy Hirschle Mr. Christopher Hoffman Mr. Thomas V. Holleran Mr. & Mrs. Joseph D. Hurd. Jr. Ms. Marv Jo Ingalls

Perennial Founder's Club member NexTier Bank provides incredibly generous gifts through the EITC program, Pictured here are the students they sponsored during Weeks 1 and 3 of PFEW 2022.





IPEG. Inc. ISPLUS ERIE, LLC J. Alexander's Restaurant J. Baur Machining, Inc. Dr. Robert D. Jackson Mr. Zachary Javorsky Jay & Tamara Horning

Charitable Fund Jenmar Foundation Mr. & Mrs. Byron Jespersen John J. Trombetta

Endowment Fund Ms. Hillary Jones Mr. Mark A. Karenchak Ms. Michelle Kaste Keller Engineers, Inc. Kelly Insurance Agency Ms. Brandi L. Kinsev Kiwanis Club of Franklin Kiwanis Club of Lock Haven Kiwanis Club of Williamsport Kiwanis of Somerset Mr. & Mrs. Christian Kochan Mr. Sudhir Kondisetty Mr. Michael Konopski Ms. Donna M. Kozik

Mr. Ben Kudrick Ms. Melissa Lamparski-Bamonte, Esq. Last Man Standing Club

Ms. Adelaine Lazzell Ms. Stephanie Lilly

Lindy Paying, Inc. Lions Club of St. Marvs Littlestown Foundry, Inc.

Mr. & Mrs. David Lund

Mr. & Mrs. Joseph Lundy Ms. Nancy Mandato

Mr. & Mrs. Jason Marcieski

Marguette Savings Bank Mr. & Mrs. Carl A. Marrara

Mr. Chris Marshall

Ms. Patricia Martin

Mr & Mrs Vincent Marzula Mr. Vincent J. Matteo, DPA

McCleary Oil Company, Inc.

Ms. Christy McDermott Ms. Joanne McHugh

Ms. Lisa McHugh

Ms. Robin Means

Mr. John Mininger



For 12 years, the Chamber of Commerce for Greater Philadelphia has generously sponsored Philly area students to attend PFEW. These wonderful students are beneficiaries of their 2022 gift.

Montgomery County Chamber of Commerce Ms. Nina Moser Mountain Lake Electric Mr. & Mrs. Mark Murphy Ms. Tara Murray Mr. Kyle Musante NAPA Auto Parts -Barnhart Davis Company Dr. Richard C. Nelson Ms. Joanie Norelli North Star Behavioral Health Services Mr. Allen Norton Mr. David B. Oas Octoraro Native Plant Nursery, Inc. Ms. Helen O'Hara Mr. Matt Oswald Padraic McGrath CPA LLC Palguta, Yutzy & Company Mr. & Mrs. Paul E. Pallas Partners in Progress Mr. Biren Patel Ms. Halev Patrick Patterson Lumber Company, Inc. Philadelphia Nanny Network Mr. & Mrs. Mark Pietrusinski Pittsburgh Airport Area Chamber of Commerce Mr. Mark Pizov

Mr. & Mrs. Nicholas Pizzola

Mr. & Mrs. Robert Plucienik

Mr. & Mrs. Greg Plummer Ms. Maria Posner Mr. Vinod Punjabi Ms. Bonnie Rakarich Rausch Electronics USA, LLC Mr. & Mrs. Michael Rhoten Rich Jensen-Jeffrey Landis, Jr. Memorial Fund Rich Jensen-Jeffrey Landis, Jr. Memorial Fund for Children's Charities of The Erie Community Foundation Ms. Linda Rider Rita G. Alexyn LLC Ms. Lumary Robles Roger D. Chilson Tax Service Mr. & Mrs. Brent Roggie Mr. & Mrs. Sean Rollman Rosebud Mining Company Mr. & Mrs. Jack B. Rowlev Ms. Marsha M. Rubin SafeToNet Americas, Inc. Mr. & Mrs. Charles Schlaufman Mr. & Mrs. Derek W. Schultz Mr. & Mrs. Mark Sebunia Ms. Roxanna S. Seilhamer Ms. Jamie Sheets Mr. & Mrs. Kevin Shivers Ms. Melania Shock Mr. & Mrs. Harry O. Sinden Mr. Stanley W. Sloter

Phoenixville In Memory of Paula Southwell Staffing Service USA Mr. Patrick Stahl Mr. & Mrs. Richard A. Stamm Stauffer Glove & Safety Strickler Agency, Inc. Team Chevrolet Buick GMC TGIF Solutions-Votv Insurance Agency The Chamber of the Northern Poconos The GIANT Company The Ugly Mutt, LLC Mr. & Mrs. Win Thein Mr. & Mrs. Tom Thunstrom Mr. Tim M. Tierney Titusville Alumni Association Ms. Carolyn Todd-Larson Ms. Candy Tompkins Mr. Edward Hobart Tonkin and Deborah A. Tonkin Ms. Chris (Ling-mei) Tsai Ms. Lori A. Tulli Ms. Caroline Tyree Mr. & Mrs. Jeffrev J. Vrabel Mr. Andrew Wahlen Walmart Store #1568 Ward Transport & Logistics Corporation Mr. Dale Warofka Warren Gives - A Community Foundation of Warren County Event Mr. David M. Watts, Jr. Mr. & Mrs. James L. Weber Mr. & Mrs. Vernon C. Wehrung Wenger & Myers Insurance, Inc. Mr. Jon G. Whiteman Mr. & Mrs. William Wichterman William Penn Association Mr. & Mrs. Ken Woodring Mr. Chris Ziesenheim Zippo Manufacturing Company

Ms. LuJean Smith SMS Auto Parts. Co.

Ms. Patricia A. Sokoloff

Soroptimist International of



The generous and dedicated group at West Pharmaceutical Services has sponsored hundreds of students over their 28 years with our Foundation. They are truly dedicated to providing the PFEW experience to Chester and Lancaster County students. Here are four of their 2022 students at Week 3. PFEW 2022!

THE FREDERICK W. ANTON, III ENDOWMENT FUNDS

The wonderful men and women listed here have established permanent Endowment Funds to ensure that the young people of Pennsylvania continue to receive impactful economic education that will improve the future of our state and nation for years to come.

B. Craig Tierney Memorial Fund Ed Meell Endowment Fund Frank J. & Louise B. Trombetta Memorial Fund Frederick W. Anton, III Memorial Fund Harvey and Winifred Bradley Endowment Fund Henry & Elizabeth Glendinning Memorial Fund James M. Golding Memorial Fund John C. Daniels Memorial Fund John J. Trombetta Endowment Fund John M. Jensen Memorial Fund Lawrence B. Sheppard Memorial Fund Lewis W. Hull Memorial Fund Murphy and D'Avino Endowment Fund Raymond G. Weber Memorial Fund Rich Jensen-Jeffrey Landis, Jr. Memorial Fund Silvio M. DiPietro Memorial Fund Sumner E. Kibbe Memorial Fund Terry D. Cieri Memorial Fund





The wonderful folks at the Pennsylvania Statewide Afterschool/Youth Development Network (PSAYDN) made a very generous gift that impacted 47 students this year. Pictured here during Week 2 with some of the students they sponsored are Steven Williams, Associate Director, and Alison Shughart, OST Professional Learning and Instruction Coordinator. Pictured at right are the students they sponsored during Weeks 3.

OUR 2022 PFEW KEYNOTE SPEAKERS

PFEW's Keynote Speakers set the tone for the students' week and provide that all-important connection between the students' present and future. This year's five engaging and charismatic business leaders delivered powerful and thought-provoking Keynote addresses that left our students with newfound appreciation for the hard work, struggles, challenges, and triumphs our Keynoters faced along their professional journey.

These dynamic men and women can be summed up in two words - *Rock Stars*. They were mobbed by the students after their talks and each took the time to meet with every student who wanted a handshake, an answer to a question, a photo, or just a kind word. They all are inspiring and influential and we thank them for carving time out of their busy schedules to share their incredible wisdom and experience with the next generation!



66 I can't even put into words what this experience has done for me and taught me. My life is changed for the better. As CEO, seeing my influence inspire so many people's talents and passing it on to my team is a feeling I will never forget.

Zachary lozzi West Chester East SHS, Chester County



Week 1 PFEW Keynote Speaker Lycoming College

TRAVIS SHEETZ

President & CEO Sheetz, Inc

Travis first worked at Sheetz during summers in high school and college, spending time in Store Development, Marketing, and Accounting. He graduated from Penn State University with a B.S. in Finance in 1992 and earned an MBA in Marketing from the Owen School of Management at Vanderbilt University in 1995. Upon graduation, he moved to Pittsburgh to become a Real Estate Site Selector for Sheetz in western PA and Ohio. He moved on to Director of Real Estate in 1998, and in 2001 began a rotation at Sheetz, serving as the Director of Sales, Regional Director of Operations, and Vice President of Operations. In 2013, he was named the Executive Vice President of Operations, overseeing Store Operations, Store Efficiencies, Maintenance, and Human Resources. In 2018, he was named the first President & COO in Sheetz history, and in 2022 he was named President & CEO.

Travis serves on the board of directors for QuikTrip, Sheetz, Inc., and Sheetz For the Kidz, an employee-driven charity serving children in need. He has previously served on the boards of various local organizations, including the Hollidaysburg Library, Hollidaysburg YMCA and Big Brothers/Big Sisters, and formerly served on the Board of Trustees for St. Francis University. He is active in the local youth sports community and has been a volunteer coach for numerous youth sports programs over the last 20 years. Travis and his wife Erica reside in Hollidaysburg, PA and they have four children: Max, Jenna, Ava, and Ella.





Week 2 PFEW Keynote Speaker Lycoming College

HEATHER CHANDLER, ESQ

President Sealstrip Corporation

Ms. Chandler is President of Sealstrip Corporation, a manufacturer of easy-open and reclosable features - specifically tapes and machinery, located in Gilbertsville, PA. Sealstrip counts the largest brands on the globe as customers, including General Mills, Kellogg's, Nestle, ConAgra, Mission, and Hershey.

Heather holds an undergraduate degree in Education and an MBA from Penn State University, and a law degree from Temple University. She has been with Sealstrip for 30 years in various roles, including Sales, Sales Manager, General Manager, Executive Vice President, and for the last 13 years, President. She is a member of Vistage, an international CEO Peer group and has recently earned Stanford's Strategy and Innovation Certificate through the Executive Leadership Program. She serves on the board of the TeamPA Foundation and the advisory council of Ben Franklin Technology Partners. She is an Emeritus board member of the Tri-Country Area Chamber of Commerce.



Sealstrip has placed on the PA Best Places to Work list for 11 consecutive years. Heather's leadership has been recognized by CEO Magazine, Tri-County YWCA, Tri-County Network (TCN), and The Girl Scouts of Eastern PA. She speaks and writes on a variety of subjects, most frequently on leadership and The Intergenerational Workplace. She has been featured in multiple publications, including The Reading Eagle and recently, The Wall Street Journal. Heather welcomes the opportunity to connect with you directly. She can be reached at HChandler@sealstrip.com.



Week 3 PFEW Keynote Speaker Lycoming College

BARBARA B. HUDOCK, CIMA®, CPM®

CEO & Founding Partner Hudock Capital Group, LLC

Barbara Hudock is CEO and Founding Partner of Hudock Capital Group, LLC. Barbara has more than four decades of financial services experience and has been recognized consistently among the top financial advisors in the country. Barbara leads a team of 17 professionals who deliver a unique, purpose-driven client experience to high-net-worth individuals, families, and non-profit organizations and foundations.



Before founding Hudock Capital in November 2001, Barbara worked as a Financial Advisor and First Vice President for Merrill Lynch Private Client Group. Feeling restricted by the institutional pressures that often put a large firm's interests at odds with its clients, Barbara set out to build a hybrid-RIA firm that assumes a fiduciary obligation and focuses solely on the best interest of its clients.

A graduate of Bloomsburg University, Barbara holds the professional designation of Certified Investment Management Analyst (CIMA). She completed her Certified Portfolio Manager (CPM), is a member of the Investment Management Consulting Association, and frequently presents at industry conferences.

Originally from North Carolina, Barbara has lived in Williamsport for nearly 50 years. Passionate about philanthropy and her community, Barbara is a member of the Board of the Woodcock Foundation for the Appreciation of the Arts, and has served as a Trustee on the Bloomsburg University Council of Trustees and the Boards of WVIA Public TV & Radio, the Community Arts Center, the Susquehanna Health Foundation, Bloomsburg University's Foundation Board, the First Community Foundation Partnership of Pennsylvania, the Williamsport Lycoming Foundation, the Williamsport Chamber of Commerce, and is a member of the Pershing Advisor Solutions Advisor Council. Barbara and her husband Mike have two children and two grandchildren.



Week 4 PFEW Keynote Speaker Lycoming College

JOSHUA POLLARD

President & CEO
Omicelo

Joshua is a real estate expert and CEO of Omicelo, a mission-driven real estate investment firm located in Pittsburgh, PA. The mission of Omicelo is Home | Health | Wealth. Prior to founding Omicelo, from 2009 to 2013, Joshua led US housing research for Goldman Sachs. He spent the previous five years as a critical member of Goldman Sachs' universal research team that found equity capital markets opportunities in the real estate, engineering, and construction industries.

During his time at Goldman Sachs, Joshua led research of a \$1 billion real estate IPO and received numerous awards, including an addition to Forbes' 30 under 30 list, as he was the youngest person in Goldman Sachs' history to lead an equity research practice. During the year between Goldman Sachs and founding Omicelo, Joshua built a psychology-based investment strategy to drive \$100 million of real estate capital investments for Pine River Capital Management in New York City.



In addition to chairing the board of Omicelo Cares, the education-based nonprofit affiliated with Omicelo, Joshua is a board member for companies that are building entrepreneurs, supporting communities, and creating a 21st century workforce. This community-enhancing work earned Joshua an invitation to the White House to receive the President's Volunteer Service Award among other awards and recognitions. Joshua also contributes to real estate articles for *Forbes.com*.



Week 4 PFEW Keynote Speaker Pennsylvania College of Technology

MICHAEL J. REED, ED.D.

President
Pennsylvania College of Technology

Dr. Michael Reed has worked in education for more than two decades and currently serves as the President of Pennsylvania College of Technology: an innovative and adaptive 4,000-student institution with a 96% placement rate in sustainable, applied technology fields.

Prior to the presidency, Dr. Reed served as the Vice President for Academic Affairs and Provost, and Vice President for Academic Operations; Dean for the School of Sciences, Humanities & Visual Communications; and Assistant Dean for Liberal Arts & Sciences. In all roles, he worked closely with internal and external stakeholders to strategically plan, problem-solve, and maximize resources to ensure students are well-equipped to enter and advance within their chosen fields.

Dr. Reed presents an extensive background in transformative leadership, innovation, culture-shaping, strategic planning, instructional design, and professional development. He has proven to be highly effective at developing innovative cultures and building networks with stakeholders to advance institutional goals.

Before joining Penn College, Dr. Reed had a distinguished tenure in secondary education serving as a principal, counselor, and teacher in urban, suburban, and rural areas throughout the Commonwealth.



A first-generation college student, Dr. Reed holds a B.S. from Clarion University, a master's and counseling certification at Indiana University of Pennsylvania, post-master administrative credentials from Penn State, and he completed his doctoral studies through Drexel University.

Dr. Reed served on the Board of Directors for the Williamsport/Lycoming Chamber of Commerce and currently serves as the Vice Chairperson for the Williamsport Salvation Army's Advisory Board. In addition, he routinely volunteers in youth sports and recreational development programs.

OUR 2022 COMPANY ADVISORS

There are no finer nor more generous people on the planet than our treasured PFEW Company Advisors. They leave home, work, and family, at their own expense, to spend a week in Williamsport mentoring a team of students as they navigate the complex world of business and the American free enterprise system. But they do so much more.

They impart knowledge and wisdom, providing a true bridge to lasting learning. They help our students try new things, discover new pathways, learn from failures, celebrate successes, and become part of a true team, maybe for the first time in their lives. Along the way, they open doors to futures, make genuine and lasting connections, and provide untold comfort, friendship, and guidance to our young people at a time when they need it the most. We call them the "heart and soul" of PFEW, but that does not do them justice. Simply put, they are heroes -- in the truest sense of the word. Please join us in thanking these exceptional and heroic men and women for their time, their dedication, and their fervent passion to leave Pennsylvania's youth immeasurably better than they found them.



Here are the Week 4 Advisors and Part Time Week 4 staff members who are PFEW graduates. These wonderful people are. (I to r): Mike Romano. Travis Kellar (Week 4 part time staff). John Lugg. Paul Vizza, Jamie Sheets, Addie Lazzell, Naiya Patel, Donica Wilson, Marianne Beane

Mr. Chuck Baker, CSCP, CLTD ThreeDays Consulting, LLC Ms. Marianne J. Beane Endless Mountain Outdoors. LLC Ms. Jamie Lee Beckwith Hudson Business Service, LLC Mr. Anthony Bennett Walmart Supply Chain Mrs. Carol Bernat DuBois Central Catholic (ret.) Mr. Christopher J. Betz

Free Press Graphics &

Publishing

Mr. John B. Bachman

JB Associates

Ms. Raylene K. Boots Dinosaur Studios

Mr. Thomas S. Born Huntington Bank

Ms. Jodi L. Brandon Jodi Brandon Editorial Mr. Russell P. Brooks

Tilden & Associates

Mr. Nicholas J. Carter, CBSE

Pro Quality Cleaning Mr. Alberto L. Casadei

Westinghouse Electric Company (ret.)

Mr. William G. Caugherty Millcreek Township School District

Mr. Cody Chan, CPA Ernst & Young

Mr. Kevin R. Connor

Modern Strategic Branding +

Communications

Mr. Nate Cooper Komfort Heat (ret.)

Mr. Vincent Daily

Dun & Bradstreet

Mr. Kevin W. Davis The Davis Group (ret.)

Mr. John M. DeMasi, ChFC Financial Consultant

Mr. Toan Minh Do Blue Cross Blue Shield

Association

Ms. Judith A. Eschberger, Esq. JAF Government Relations

Ms. Deborah L. Friedmann

Blue Dog Printing & Design Ms. Amanda Friemann

Big Barker

Mr. Daniel Fritz

Wells Fargo

Mr. Michael Gecht

Travel Ease, Ltd. (ret.)

Mr. Joseph A. Giedgowd Byers' Choice, Ltd.

Mr. Gary S. Goldstein

Project Management Institute (ret.)

Ms. Karen Grady

Slipperv Rock University

Ms. Linda L. Greek

Butler County Community College

Mrs. Julia M. Haigh

Center for Opinion Research, Franklin & Marshall College

Mr. Kevin M. Haigh, CFA, CFP Vanguard

Colonel David R. Hall DRH Pilot Services, LLC

Dr. Joseph P. Harford, Ph.D., CSDS

Reclamere. Inc.

Mr. Christopher Hoffman

Southern Glazer's Wine and Spirits

Ms. Jill Huentelman

Lernia Training Solutions



Pictured here are the Week 1 Company Advisors who are PFEW graduates or have worked as Interns or RAs. These fantastic folks are, front row (I to r): Taura Ivanko, McKenna Shirey, Jamie Sheets. Back row (I to r): Nick Carter, Anthony Bennett, Chris Hoffman, Dan Fritz

Ms. Taura Ivanko

eStreetAMC

Mr. Scott Jeska

House Buyers of Erie

Mr. Joshua E. Kamerer

Hudson Business Service, LLC

Ms. Melody F. Kamerer

Hudson Business Service LLC Mr. James Kilgallon

Erie Insurance

Lt. Col. William J. Koehle United States Marine Corps (ret.) Mr. John P. Lafferty

Eddystone United Methodist Church

Mr. Nicholas C. Law

WeBuyAnyCar.com

Ms. Adelaine L. Lazzell

Dr. Michelle E. Louch

Self-Employed

Mr. John Luga

Lugg & Lugg Law Offices

Mr. James A. MacKenzie Octoraro Native Plant Nurserv

Mr. Carl A. Marrara

Pennsylvania Manufacturers' Association

Mr. Myles Miller

LeadUP

Ms. Tara Murray

Benjamin Obdyke Incorporated

Mr. Richard S. Musante

Parkson Corp.

Ms. Joan M. Norelli

TBG - Tropicana Brand Group

Ms. Naiva Patel

FirstService Residential

Mr. Ferlin E. Patrick

CSD Co-Packers. Inc.

Ms. Haley Patrick Appian

Mr. Lawrence G. Petro

College Planning Center (ret.)

Mr. Mark J. Pietrusinski

LORD Corporation (ret.)

2022 COMPANY ADVISORS BY THE NUMBERS

8 Total Number of Years of Combined Service as CAs

S4 Total Number of CAs

Z4 CAs Who Are PFEW Grads or Former Employees

of Service CAs With 20+ Years

CAs With 10 - 19 Years

First-Time CAs

of Service

LOYALTY AND DEDICATION -**PUSHED DOWN AND OVERFLOWING**

The 2022 PFEW story cannot be written without acknowledging the extraordinary lovalty and dedication of the following Advisors who, in the face of great challenges brought on by COVID and other scheduling issues, stepped up to the plate in our greatest time of need and filled in for their fellow Advisors who could not fulfill their week at the program. We can never adequately express our gratitude to these remarkable men and women for their selfless service. They are:

> Russ Brooks Dave Hall Kevin Davis Michelle Louch Karen Gradv Jamie Sheets Linda Greek Mark Skoric

This is why our treasured CAs are our heroes. Thank you one and all.

Mr. Mark A. Proudfoot

Renkert Oil

Ms. Lynn A. Pryor First Quality Enterprises (ret.)

Mr. Mark Puzdrak, CPA

Puzdrak CPA LLC

Mr. Jeremy A. Raichle, CFA

TD Bank, America's Most Convenient Bank

Ms. Elizabeth Remelius

Villanova University

Mr. Joseph S. Rogers Pope John Paul II High School

Mr. Michael Romano

Department of the Navv

Mr. David R. Sawtelle

Consultant

Mr. Todd R. Schorle Schorle Secure LLC

Ms. Roxanna S. Seilhamer Strickler Agency Inc.

Mr. Eric D. Shannon

Big Barker

Ms. Jamie Sheets Reach Cyber Charter School

Ms. McKenna D. Shirey, CPA Ernst & Young

Mr. Kevin L. Shivers

Pennsylvania Association of Community Bankers

Mr. Mark E. Skoric Joshua Consulting, LLC

Mr. Kenneth W. Snyder. Jr. K. Snyder & Associates

Mr. David J. Sterrett, P.E., P.L.S.

PA Department of **Environmental Protection**

Mr. Stephen Turpin Lanco Federal Credit Union

Mr. Paul F. Vizza. PHR **BNP** Paribas

Mr. Nathan Vrabel Graham Partners

Mr. Marshall D. Welch, III

InvictusHP Consulting Mr. Kyle P. Wherrity

Hau'oli Marketing & Events

Dr. Helen L. White JAWCo Fire Inc (ret.)

Ms. Donica M. Wilson Harmelin Media

Mr. Charles L. Witmer County of Centre (ret.)

Ms. Abigail Zlockie

Pennsylvania State University

OUR 2022 JUDGES

Friday is Competition Day at PFEW. Each session, eight wonderful men and women fill roles as judges for the Advertising/Marketing and Stockholders Competitions. The presentations culminate the week's work and count 50% toward the awarding of the coveted Top Company award. The Judges evaluate the students' level of understanding of complex business concepts and provide invaluable feedback to our teams as they wind down their exciting week. Please join us in thanking these expert and consummately generous volunteers for their service to PFEW and the youth of PA.

Ms. Tracy J. Becker, IOM, PaCCE, CFEE

Clarion Area Chamber of Business & Industry

Mr. George M. Book, Jr. West Shore Chamber of Commerce

Mr. David A. Campbell Benjamin Obdyke

Incorporated Mr. Nate Cooper

Komfort Heat (ret.) Mr. Dan DeBone

Westmoreland County Chamber of Commerce

Mr. Phillip DeRose, MPH UPMC Susquehanna

Mr. Adam Detwiler Innate-ly Pty Ltd

Ms. Alexa N. Detwiler-Sullivan

Univest Financial Corporation

Mr. Dennis E. Doll Reliance Bank (ret.)

Ms. Nancy J. Eischeid, CPA

Williamsport-Lycoming Chamber of Commerce Ms. Andrea Featherstone, MBA Workday, Inc.

Mr. Matthew Fennell

White Feather Properties LLC

Mr. Rudolph D. Frank Swagelok Pittsburgh |

Tri-State Area

Ms. Anna E. Frank

First Commonwealth Bank

Mr. Michael Gecht

Travel Fase, Ltd. (ret.)

Ms. Heather Goss

York City School District

Mr. Steve Griffith

Rockwell Collins

Ms. Pamela R. Henshall

Greater Northeast Philadelphia Chamber of Commerce

Mr. Joseph D. Hurd

Blair County Chamber of Commerce

Mr. Alfred E. Kraft

Electric (ret.)

Here are our Week 3 Stockholders Judges,

(I to r): Addie Lazzell, Steve Griffith, Dan DeBone, Paul Ward

Operations Management Consultant (ret.)

Mr. John F. Larson, Jr. General Electric and Marathon



Here are our Week 4 Penn College Advertising Judges, (I to r): Tracy Becker, Phil DeRose, Elizabeth Saraceno

Ms. Adelaine L. Lazzell

Mrs. Kelly A. Marrara

PresenceLearning, Inc. Mr. Vincent J. Matteo, DPA

Williamsport-Lycoming Chamber of Commerce (ret.)

Mr. J. David Murphy FirstEnergy (ret.)

Ms. Sherry Paulhamus

Range Resources-Appalachia, LLC

Mr. Joseph S. Rogers Pope John Paul II High School

Mr. Ryan S. Rosenbaum, MBA Montgomery County Chamber

of Commerce Ms. Laurie Ryan

Exton Region Chamber of Commerce

Ms. Elizabeth Saraceno

Ms. Frances Shaw

Miller's Insurance Agency, Inc.

Mr. Gary Sterling

Dick's Sporting Goods

Mr. David J. Sterrett, P.E., P.L.S.

PA Department of **Environmental Protection**

Mr. Tom Thunstrom

University of Delaware (Small Business Development Center)

Ms. Carolyn Todd-Larson Penn State University (ret.)

Ms. Ling-Mei (Chris) Tsai Lycoming County Reentry

Coalition Committee Mr. Paul J. Ward, Esq.

Kennametal Inc. Mr. R. David Winn

ISPLUS FRIE. LLC

Dr. Jefrey R. Woodall, DMA, PCM York College of PA

First Commonwealth Bank

OUR 2022 PARTNERS

Our success each year is due in large part to our many loyal and dedicated partners who provide invaluable assistance with all aspects of our operations. They help us recruit students, make new connections, raise funds, acquire materials, and assist with many other things that greatly enhance our three world class youth education programs.

They are not just partners -- they are cherished friends, and we are so grateful for their commitment to and belief in our mission. Their energy, enthusiasm, passion, and willingness to help is inspiring. Please join us in thanking these extraordinary men, women and organizations who make us better every day.

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66 The speakers at PFEW were inspiring and changed my mindset on several important topics, like self-worth, respect, and personal responsibility. After hearing impactful stories from each speaker, I feel compelled to adopt a more positive outlook on life... 77

Miruna Vasilescu Henderson SHS. Chester County





"The H.O.P.E. to Change the World"

Mr. Rick Yarosh Sgt. USA, Retired Sweethearts and Heroes



experience is brought to life by our world class business and motivational speakers. They're always the most highly rated part of PFEW. and with good reason. These gifted men and women share their talents and treasures in a way that provokes thought and motivates action. They empower our students to seek excellence, to rise above, to be better than, to connect genuinely, to persevere, and most importantly, to elevate - not only themselves, but those around them.

The richness and depth of the PFEW

OUR 2022 SPEAKERS

Their messages inspire, challenge, direct. guide, and comfort. As you read in Karen's President's Message earlier in this report, our

young people are hurting, they're seeking meaning and yearning for direction as they recover from the past two years. Our 2022 Speakers brought dynamic messages that not only provided direction for the future, but something much more powerful - an unshakable foundation of hope upon which to build careers and lives of deep character and even deeper meaning.

We are blessed to include them as very special members of the FFEE family. Please join us in thanking these exceptional and generous men and women for their service to the youth of Pennsylvania.



"Business Boldness & Balance: The Building Blocks for Success"

Dr. Brandi Baldwin Chairman & CEO Millenial Ventures Holdings



"The Margin of Excellence... The Importance of Commitment. Confidence. and Courage"

Mr. Joe Battista Owner Pragmatic Passion

"Everybody's Got Something" Ms. Jodi **Brandon** President Jodi Brandon Editorial



"What Are You Going To Do With That Major?"

Mr. Russell P. Brooks, Partner Dr. Arnie Tilden, Ed.D., Founder Tilden & Associates



"The Most **Important** Skill That Schools Don't Teach!"

Mr. Todd Cohen, CSP Professional

Speaker, Trainer and Author

"It's Your Attitude Not Your **Aptitude** = Your Altitude" Mr. Kevin Davis

CEO





"Best Practices for a Successful Job Interview" Mr. Adam Friscia, MPA Membership & **Events Executive** Pennsylvania

Chamber of Business and Industry

"Peer Leadership and Responsibility" Col. David R. Hall. USAF (ret.) DRH Pilot Services. LLC





Business" Mr. Carl A. Marrara **Executive Director** Pennsylvania Manufacturers'

Association

CEO

LeadUP

"Government

All Up in Your



"SUCCESS Found: Stop Whining, Start Winnina" Mr. Myles Miller



Look on the Inside"

Youth Motivational Speaker

Mr. David J. Flood

DJF Events Inc.

Feelings into

Ms. Jessica Rich

Strategic Initiatives,

"Turning

Sr. Manager -

Programs and

Operations

WorkDay

Facts"

"Personal Management Skills - For Fun & Profit!" Mr. Charles L. Witmer Controller County of Centre

GOT THIS

"Management Simulation Orientation"

Mr. Jeremy J. Kropf Technology and Project Manager Foundation for Free Enterprise Education

Ms. Adelaine L. Lazzell Client Insight Analyst

Mr. Jeremy A. Raichle, CFA Vice President TD Bank, America's Most Convenient Bank

"Stockholders Presentation Briefing"

Mr. Thomas S. Born Credit Manager **Huntington National Bank**

Ms. Melody F. Kamerer President/Owner Hudson Business Service LLC

Ms. Naiva Patel Financial Analyst FirstService Residential

Ms. McKenna D. Shirev Tax Manager Ernst & Young

Mr. David J. Sterrett. P.E., P.L.S. **Environmental Engineer** PA Department of Environmental Protection

66 Each speaker they brought in had a different view on the world of business and explained in ways that were easy to understand. They challenged us to think about what goes into running a good business, as well as self-reflection on our personal lives. 99

Rachel Holmes Harbor Creek JSHS, Erie County

"The Importance of Effective Marketing & Advertising"

Mr. Scott T. Lee VP of Marketing & Development Foundation for Free Enterprise Education

Ms. Tara Murray Director of Marketing Benjamin Obdyke Incorporated

Mr. Dwayne W. Waite, Jr. Marketing Manger Schell Games

Mr. Kyle P. Wherrity Owner Hau'oli Marketing & Events

IMPACT

PFEW

IMPACT. It's a great word – actually, there's nothing we love more. But this year, we think a more apt word is **TRANSFORMATION**. This summer, 1,556 students came to Williamsport a little unsure, a little hesitant about what lay ahead. Then something happened. And when all was said and done, those same 1,556 students left *transformed*. That something was PFEW.

We're excited to share this profound transformation with you in the statistics, photos, and words of our students. This was another extraordinary summer – a summer of learning, of celebration, of newfound skills, of direction, of renewed hope for the future, and yes, of *transformation...*

66 As someone who was known for being shy, awkward, and anxious, this was a wonderful opportunity to learn and become my best self. This was an amazing leadership experience and it truly changed me as a person too. PFEW gives everyone



the opportunity to learn to become the best version of themselves, just like I did. Thank you for changing my life. 99

Ruchira Nimmagadda Downingtown SHS - East, Chester County



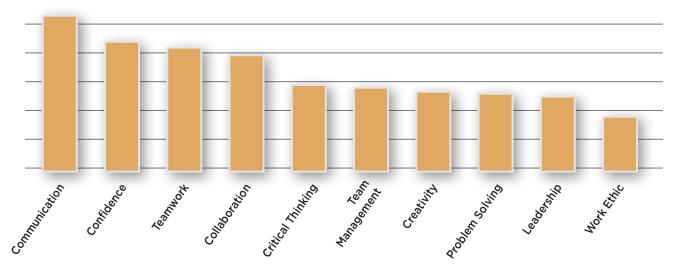
PFEW's goals are to teach students the vital importance of business and the American free enterprise system, help them develop career and life skills, increase awareness of careers in business and their communities, and provide the vital connection between education and the workforce. Here are the results from this year's PFEW program.

SKILLS DEVELOPMENT

96.9%

said that the skills they learned at PFEW will benefit them in the future as students, employees, employers, citizens, and leaders

TOP 10 SKILLS GAINED OR IMPROVED UPON AT PFEW:



AWARENESS/LEARNING/ APPRECIATION

have a better understanding of how technology can be used in the workplace.

96.7% have a better understanding of the American free enterprise system and their role in it.

98.2% have a greater appreciation for the challenges

facing business owners/employers.

98.1% said that their sponsor's money was well invested.

99.1% said that PFEW helped them better understand how a business works.





I know I'll truly remember this experience for the rest of my life as a time and place where I furthered my teamworking skills, learned about how businesses start and operate, and made lifelong friends. I have honestly enjoyed almost every second of this program and I know I'll use the life lessons and business experience I have acquired later in life and in my career.

Ramon Miland Central Catholic HS, Allegheny County

CAREER PREPARATION

Specifically because of PFEW...

84% of students are more likely to consider a career in business/entrepreneurship.

95.6% are more aware of the many careers available in business and in their community.

98.3% are better prepared to enter the workforce or higher education.

support a community is to plant trees whose shade you will never sit in, and I think that is exactly what you have done for me. This camp allowed me to not only step up and lead, but also to allow others to lead me to places I never could have found alone. The people that I shared this experience with are people I now consider nothing less than family. There were a plethora of amazing educators and speakers who granted me wisdom from lifetimes of experience I never could have lived. I owe all of this to you as I never could have assembled the full cost on my own.

You truly have my deepest, sincerest gratitude and I cannot stress the importance of sponsoring future attendees.

Carsten Pryor Selinsgrove Area HS, Snyder County





THE STOCK MARKET GAME™

By every measurement, this was another outstanding year for The Stock Market Game (SMG). For the first time in our four-year history, we were able to hold all three regional awards ceremonies live and in person, we educated over 8,600 students, a whopping 37% increase over last year, a record number of schools participated, and we celebrated two PA students who placed nationally in the prestigious InvestWrite Competition. Also, we all know how tough the markets were this past year, but a full 60% of our student teams beat the market!

We extend our profound thanks to all our wonderful donors who bring SMG to life in the classroom each year and the educators who champion financial literacy education. You are providing our students the knowledge and skills to build financially stable futures and you are opening doors to great careers in the financial services industry. Thank you all!



TIME TO CELEBRATE!

After the cancellations of the past two years, students were excited to gather in person once again to celebrate their accomplishments and another great year of SMG. The energy and excitement in the banquet halls was palpable, and our students were able to share a meal, hear fabulous Keynote Speakers, and maybe even take home some hardware for outstanding achievement. We are so grateful to the wonderful folks at Butler County Community College, Elizabethtown College, and Cabrini University who hosted our West, Central and East region awards banquets respectively. Their support of SMG and our young people is inspiring and so very appreciated.

Pictured on this page are the many smiling happy faces at our beautiful SMG banquet venues

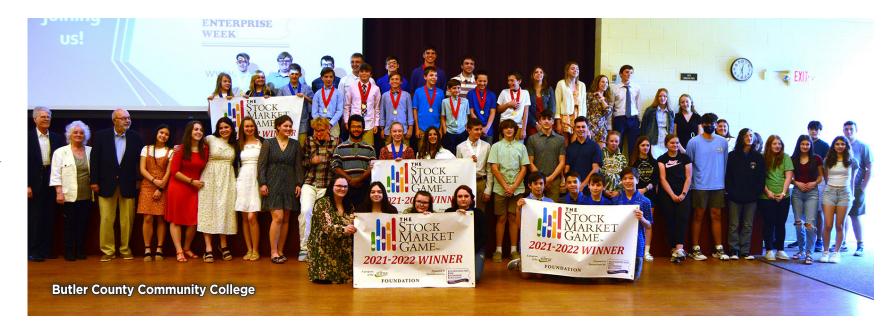
program more each year. Having 5th graders interested in the stock market is wonderful. Life lessons for sure!

Rose Davidson Washington Elementary School

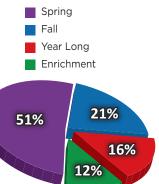


66 Some students who don't see much point in math in the abstract get very interested when they are investing in real companies.

Ann DiNovis Our Mother of Perpetual Help School

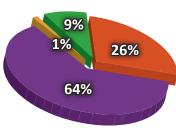


SMG STUDENT PARTICIPATION



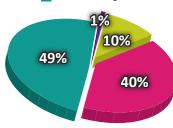


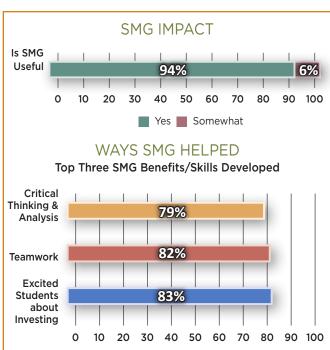
- Middle School
- High School
- Other



Other

- Central Region
- Eastern Region
- Western Region





MORE NATIONAL **RECOGNITION...**

Josh Smith (Fall) and Khanh Luong (Spring), both from Manheim Township High School in Lancaster County, placed 2nd in the nation in the prestigious InvestWrite essay contests offered to all SMG students.

Students are given a topic related to the financial services industry and they must research the issue and write a comprehensive essay that shows their thorough understanding of the topic and how it relates to and impacts national and global capital markets.

Congratulations to Manheim's SMG Advisor Julie Frey and to Josh and Khanh for their outstanding and impressive achievement!

A special thank you to the SIFMA Foundation and SIFMA member firms for providing the Stock Market Game.



SPEAKER SERIES

When talking impact, the Speaker Series is the hardest to measure quantitatively. But that doesn't mean impact isn't being made! It is an online program available to anyone at any time, and no signups, registration or fees are required. This was done purposefully. We created the Speaker Series during the height of the pandemic to offer a little bit of the PFEW magic to the students who signed up for our canceled 2020 PFEW program. Then we saw an opportunity to provide career exploration and workforce development resources not only to our students but to others displaced from the workforce. The Series quickly grew from 10 original videos to over 90 in just two short years.

SPEAKER SERIES BY THE NUMBERS

7,405 Total unique views since its inception in July 2020.

2,011 Total views last year alone

Total videos in the library

Fabulous digital resources on resume and letter writing, interviewing skills, the job application process and more

We're proud of the Speaker Series' rapid growth.

COMING THIS YEAR...

We've got great plans for the coming year, too. Here's a quick look:

- * More videos, especially introducing emerging fields and fields not currently covered.
- * Expanded marketing to introduce the Series to more schools, chambers, and business associations
- * All new content designed to highlight career opportunities in every region of PA



We are currently developing strategic relationships with our many chamber and business association partners to bring even more value to the Speaker Series. In development for 2023 is a new series of 5-minute, easy to watch videos that highlight the job markets in each region of the state. The videos will be geared toward students and adult job seekers and will include:

- Workforce development initiatives and job placement programs available in the area
- · After school jobs and summer internships available to students
- Specific jobs and career opportunities available in an area
- The education, background and skill sets local employers are seeking
- Funding available for new businesses/entrepreneurs

We're excited to add this new content to our Speaker Series library and highlight our amazing partners. The goal is to keep our amazing and talented young people right here at home creating new businesses, vibrant lives and thriving communities. Nothing is more important!



proud presenter of







This report is dedicated to the thousands of companies, foundations, chambers, business associations, volunteers, and school officials listed in this report, without whom our programming, and this organization, would not exist.

Your extraordinary commitment to educating our young people is both inspiring and so deeply appreciated. On behalf of our board of directors, the staff, and most importantly, the thousands of young Pennsylvanians you've educated and prepared for success this past year, we say one more time,

THANK YOU.

SMG 2022-2023 COMPETITIVE SESSIONS

Year-Long Session: 9/12/22 to 4/14/23
Fall Session: 9/26/22 to 12/2/22
Spring Session: 2/6/23 to 4/14/23

Enrichment (non-competitive) and teacher prep sessions are also available. Dates can be found at www.pfew.org.

3076 WEST 12th STREET ERIE, PENNSYLVANIA 16505-3857

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F AX: 814/833-9850
E-MAIL: info@pfew.org
WEBSITE: www.pfew.org

PFEW 2023 DATES

July 2 - 7 - Lycoming College July 9 - 14 - Lycoming College July 23 - 28 - Lycoming College

July 30 - August 4 - Lycoming College

& Penn College